Modern Market Structure: A Survey of the US Stock Market

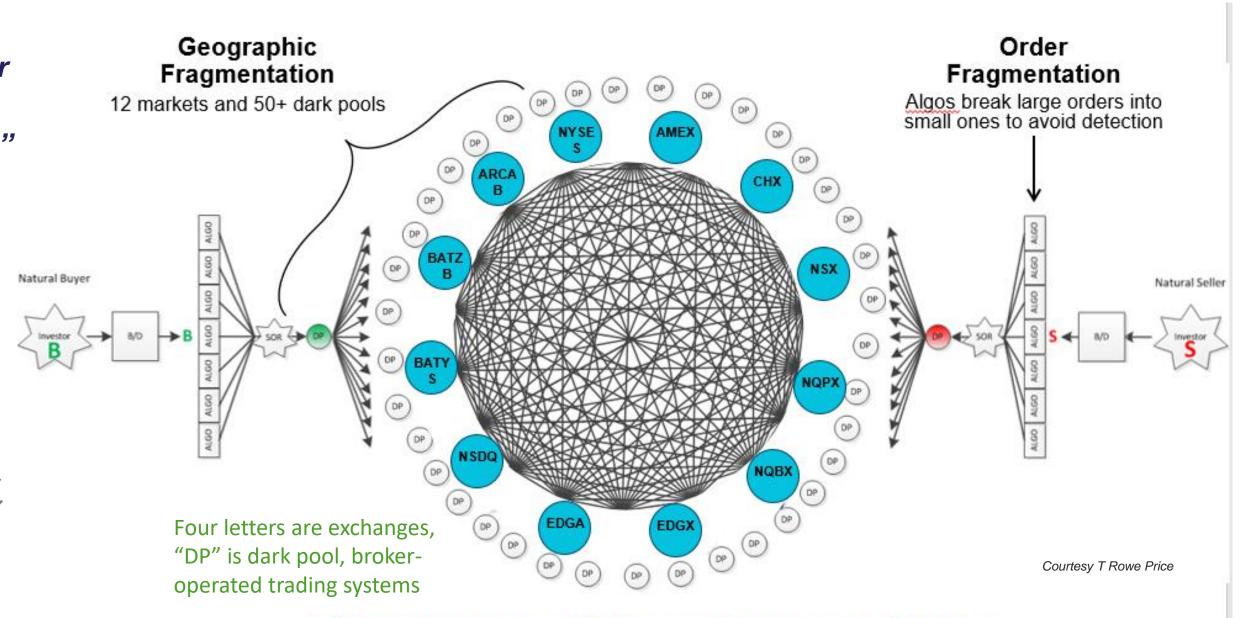


The Stock Market Actually Looks Like This – PROCESS Affects PURPOSE



For an Active
"Natural" Buyer
(left) to find an
Active "Natural"
Seller (right),
orders must
navigate the
"Death Star"
and compete
with other
behaviors.

Note: 2020 figures differ some versus these 2017 data from T Rowe Price: 15 Exchanges, 34 dark pools



= Complexity and Excessive Intermediation



Stock Market Daily: \$500B / 12B shares

Data month-to-date June 2020



Market Structure Analytics™

Notional Value Summary							Notional Value Summary							
Today 5 Day Avg. MTD Avg.							Today 5 Day Avg. MTD Av	g.						
<u>■ Jun 18,</u> 2020	Tape A NYSE	Tape B Regional	Tape C Nasdaq	Total	% of Mkt		Jun 18, 2020	Tape A NYSE	Tape B Regional	Tape C Nasdaq	Total	% of Mkt	Today % of Mkt	
Matched Volume Exchanges							Matched Volume							
NASDAQ (Q)	\$32,116,263,489.93	\$18,050,907,589.55	\$57,884,738,960.59		21.04%	1	NASDAQ (Q)	752,415,392	267,260,246	884,271,846	1,903,947,483	15.62%	16.29%	
NYSE Arca (P)	\$11,981,967,190.70	\$23,702,484,206.87	\$16,990,356,191.09	\$52,674,807,588.66	10.26%		NYSE Arca (P)	367,721,496	339,362,501	373,747,490	1,080,831,487	8.87%	8.89%	
NYSE (N)	\$42,396,190,921.45	\$3,315,739,106.79	\$2,517,262,303.98	\$48,229,192,332.22	9.39%		EDGX Equities (K)	359,410,560	168,010,125	354,167,923	881,588,608	7.23%	6.95%	
BZX Equities (Z)	\$11,658,924,533.40	\$12,407,404,175.58	\$12,359,425,124.29	\$36,425,753,833.28	7.09%		NYSE (N)	748,026,183	57,533,483	57,027,351	862,587,017	7.08%	7.28%	
EDGX Equities (K)	\$9,134,310,303.07	\$8,468,937,879.39	\$9,576,733,695.32	\$27,179,981,877.78	5.29%		BZX Equities (Z)	302,472,578	188,446,596	208,530,922	699,450,096	5.74%	5.16%	
IEX (V)	\$5,887,981,307.19	\$1,627,597,746.15	\$4,172,580,850.08	\$11,688,159,903.42	2.28%		IEX (V)	145,009,472	26,972,814	75,062,683	247,044,969	2.03%	2.01%	
EDGA Equities (J)	\$4,200,747,348.54	\$2,286,745,963.25	\$3,311,443,982.13	\$9,798,937,293.92	1.91%	-	BYX Equities (Y)	92,321,644	55,741,954	67,627,650	215,691,247	1.77%	1.92%	
BYX Equities (Y)	\$2,625,652,957.27	\$2,751,480,163.53	\$2,312,803,622.37	\$7,689,936,743.17	1.50%		EDGA Equities (J)	84,382,839	42,483,475	53,405,333	180,271,647	1.48%	1.46%	
NYSE National (C)	\$1,887,302,741.22	\$1,808,165,592.04	\$1,054,677,343.52	\$4,750,145,676.78	0.92%		NYSE National (C)	94,769,465	49,066,211	36,204,862	180,040,539	1.48%	1.59%	
NASDAQ BX (B)	\$1,618,860,030.60	\$1,417,233,275.25	\$1,421,415,952.40	\$4,457,509,258.25	0.87%		NASDAQ BX (B)	47,519,826	23,331,761	38,179,404	109,030,991	0.89%	0.85%	
NYSE Chicago (M)	\$1,191,661,903.43	\$1,594,484,857.12	\$744,999,380.96	\$3,531,146,141.51	0.69%		NASDAQ PSX (X)	29,397,512	22,530,090	18,293,773	70,221,375	0.58%	0.52%	
NASDAQ PSX (X)	\$790,173,474.83	\$1,457,008,936.51	\$1,031,752,148.91	\$3,278,934,560.26	0.64%		NYSE American (A)	10,971,637	25,717,441	5,985,538	42,674,616	0.35%	0.35%	
NYSE American (A)	\$384,603,181.03	\$411,084,735.31	\$321,372,278.47	\$1,117,060,194.81	0.22%	J	NYSE Chicago (M)	13,708,442	13,087,235	5,197,873	31,993,549	0.26%	0.27%	
FINRA & TRF Volume Dark Pools							FINRA & TRF Volume							
FINRA / Nasdaq TRF Carteret (DQ)	\$59,316,883,218.60	\$36,909,484,921.20	\$57,913,167,981.57	\$154,139,536,121.37	30.01%		FINRA / Nasdaq TRF Carteret (D	Q) 1,834,034,261	715,190,009	1,572,735,066	4,121,959,336	33.82%	33.65%	
FINRA / NYSE TRF (DN)	\$14,320,384,467.60	\$6,485,623,565.22	\$18,715,037,721.43	\$39,521,045,754.25	7.69%		FINRA / NYSE TRF (DN)	593,310,820	212,111,006	730,607,074	1,536,028,899	12.60%	12.62%	
FINRA / Nasdaq TRF Chicago (DB)	\$381,107,529.00	\$154,285,091.61	\$563,729,991.32	\$1,099,122,611.94	0.21%		FINRA / Nasdaq TRF Chicago (D	11,749,074	3,253,505	10,734,449	25,737,028	0.21%	0.21%	
Total Consolidated Volume						Total Consolidated Volume								
Total	\$199,893,014,597.86	\$122,848,667,805.38	\$190,891,497,528.44	\$513,633,179,931.68	100.00%		Total	5,487,221,199	2,210,098,451	4,491,779,238	12,189,098,888	100.00%	100.00%	
Confidential Prepa	ared by Modernl	R. © 2020. All F	Rights Reserved	Data: CBOE Vol	ume Summary	^/	/ Market Structu	re Analytics™	l Mod	lorn IR				

Changing Composition of Market Volume

Active Investment (80%)



c. 1995:

- ETFs just 3 years old
- Modest speculation
- Pre-Decimalization
- Markets not connected

2020:



- ETFs dominate
- High-speed trading
- Reg Natl Market System
- Markets interconnected

Speculative Trading (10%)

Other (10%)

Sources: 1995 data are estimated based on firms making markets at the time, Investment Co Institute data on fund assets. 2020 data from ModernIR models.

Active Investment (13%)

Fast Trading (47%)

Passive Investment (24%)

Risk Mgmt (16%)





Four Behaviors, No Longer Just "Investment"



4 REASONS INVESTORS AND TRADERS BUY/SELL



*Source: 200-day averages at Jan 31 2020, ModernIR



"Why Don't I See My Trading Volume in DTC Data?"





Under Reg NMS (2007), every dollar traded in your stock, flows through broker-dealers

The money flows through the "laboratory," stock market, still 100% of trading volume.

Then it vanishes. There are only four depositary banks now, and 45% of trading volume is borrowed, and 45% is driven by Fast Traders wanting to own nothing, and 19% ties to derivatives. Result: little volume measurably changes hands.

Sources: Reg NMS, broker volume data, internal ModernIR analysis of settlement data versus trading volumes. Behavioral data here are 200-day averages at Dec 2019 and vary slightly from current data.





The Root Cause of Behavioral **Change: Reg NMS**

Regulation National Market System (2007):

- Forced stocks to trade at a single best price marketwide: Nat'l Best Bid/Offer (NBBO)
- Eliminated exchange customer-preference
- Forced exchanges to share prices, customers
- Imposed rules that spawned a focus on selling data, and changing stock quotes, prices
- Consequences:
 - Average prices rule markets, pushing volume toward opening and closing auctions
 - Traders owning nothing set most prices
 - Arbitrage, or profiting on price-differences, abounds

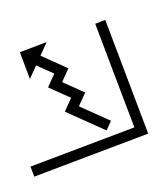


Market Structure Rules Encourage Averages

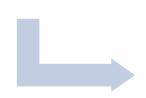


Reg NMS requires stocks to trade between the best Bid and Offer

The Average



Stock-pickers seek OUTLIERS, but if stocks rise, diverge from broad measures, indexes sell.



Confidential

Passive Investment tries to track averages, which is the price between the Bid and the Offer

The Average



• The Average

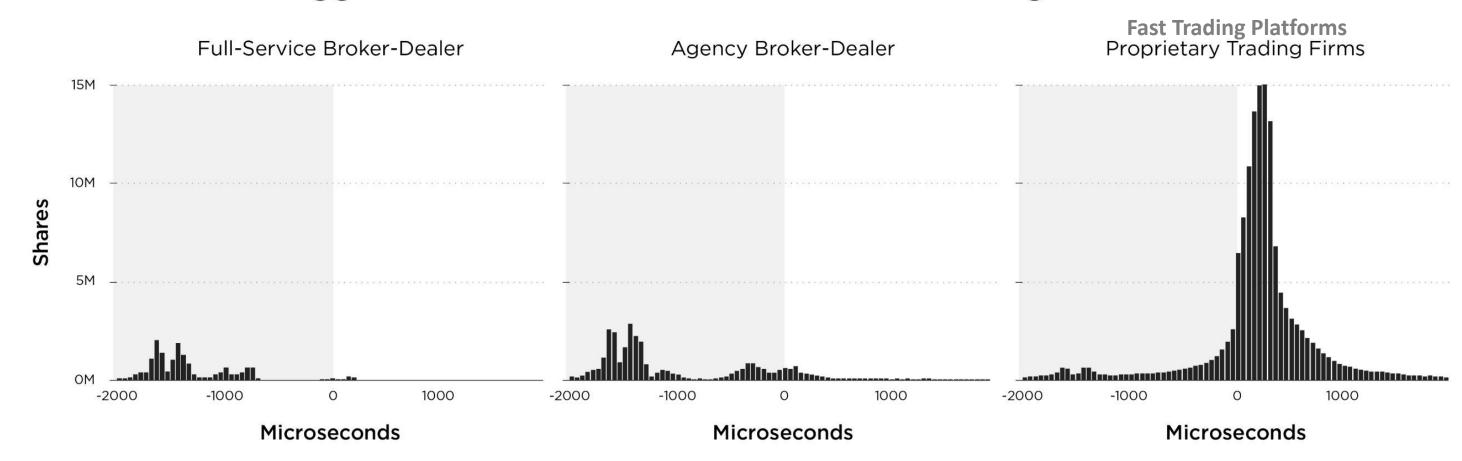




Fast Traders Are Vastly More Responsive to Price Changes Than Brokers with Customers



Aggressive Shares Within 2 Milliseconds of Signal Prediction



What does this means to the IR practitioner?

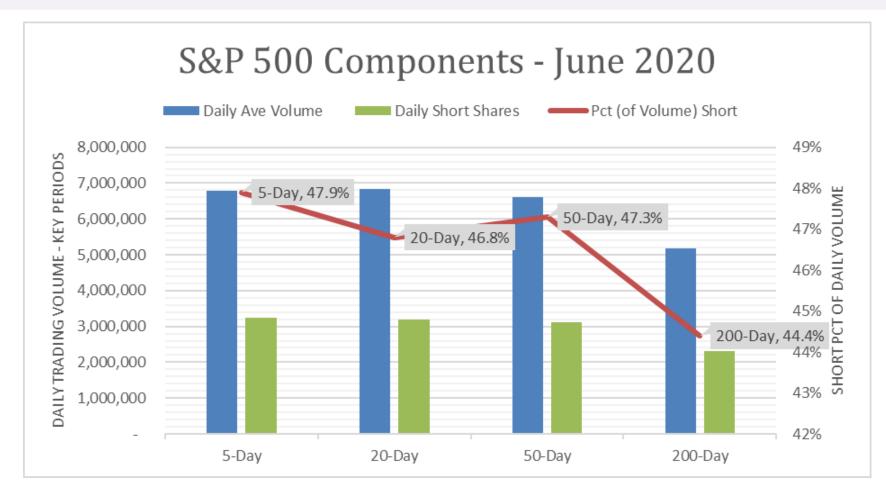
Surges in volume, volatility, statistically far more likely to be Fast Trading than investment.

Source: IEXTrading.com, Spring 2020



Shorting is Rampant, Short INTEREST Doesn't Show it





Short VOLUME:

- Percentage of trading from borrowed shares.
- S&P 500 averages about 45%.
- Short Volume is measured daily, nearly realtime.
- About 1% from "short attacks," hedge funds routinely run 50/50 long/short.
- Market-makers exempt from locate rules, can short in size, directionally.

Short INTEREST:

- Percentage of shares borrowed, sold, not yet covered, measured as days of trading volume to cover, percentage of float or shares out.
- S&P 500 averages about 3%.
- Created in 1975 before electronic markets and microsecond-trading – by the Federal Reserve to measure margining in the money supply.
- Not reflective of vast daily electronic shorting.
- Backward-looking.

What Short Volume Communicates:

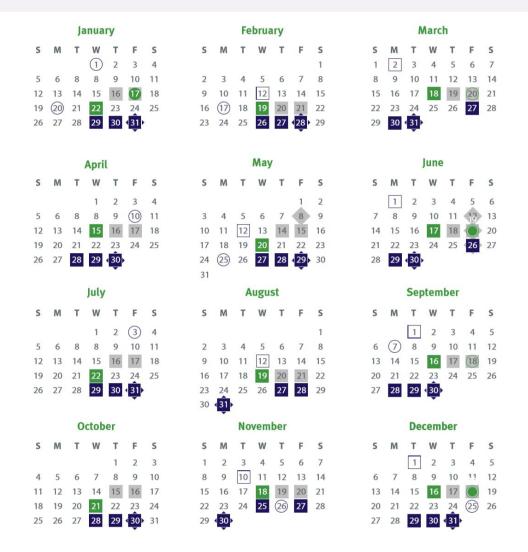
45% Market average – balanced short structure 60% "Net short," a drag on stock-performance 70% Shares may be under a short attack 30% Aggressive short covering; May signal dealarbitrage, Activism

Risk Management: "Leverage or Protect with Derivatives" \$Trillions in notional value reset monthly (16% of volume)



Caution, IR professionals! Avoid when possible reporting results, key news, during dates highlighted at right. Don't try to speak over a leaf blower.

- Reporting results during options-expirations magnifies options strategies or hedges. Values of puts, calls, forwards, etc., before expirations that can swing wildly, are imputed to your shares.
- 2. Index rebalances cause artificial ebbs and flows in volume and can distort prices for reasons unrelated to your results - leading management and investors to incorrect conclusions.
- **Indexes true up tracking** with futures the last trading day each month, triggering volatility.



2020 options expirations and index rebalances calendar

available at ModernIR.com /Resources

Exchange holiday: markets closed

Options expirations: stocks, indexes, currencies, interest rates, treasuries

Month-end portfolio balancing: poor time for good news/good time for bad news

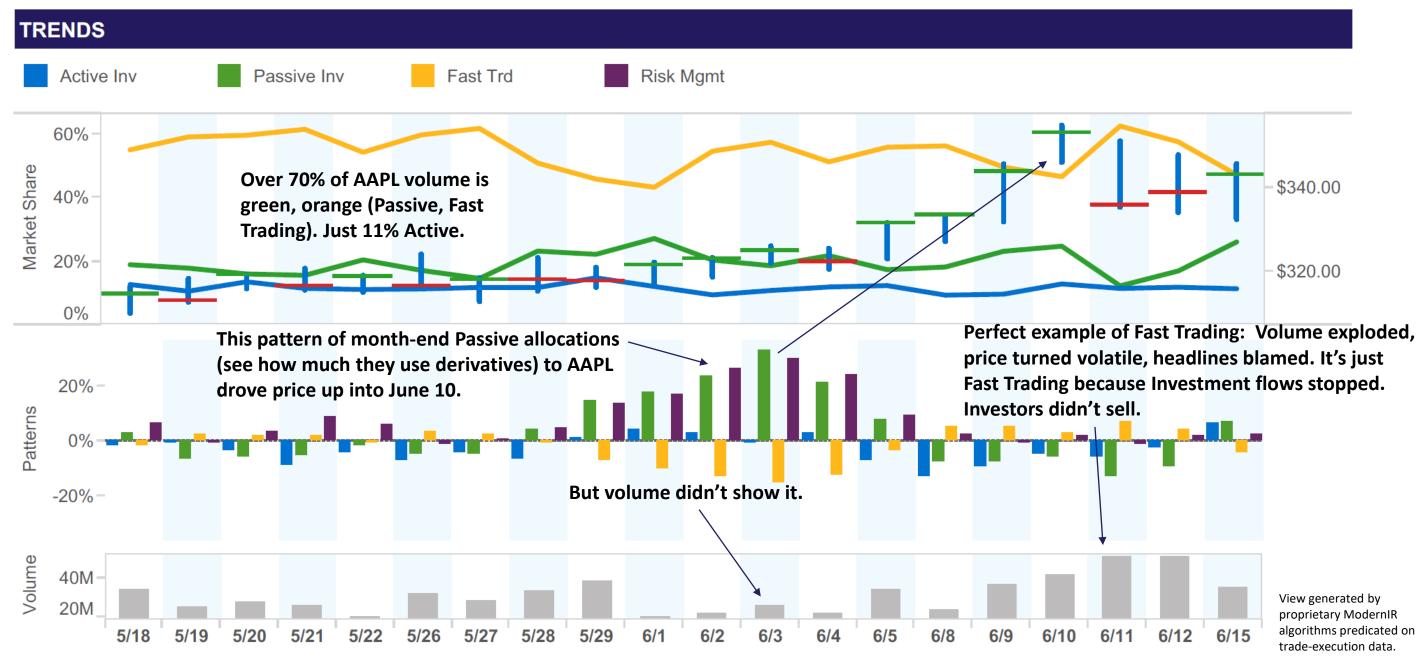
S&P 500 End of Month (EOM) options expire

Data from the Options Clearing Corp, CBOE, Dow Jones S&P, FTSE Russell, MSCI



Effects: How Trading Looks Now (Using AAPL)







"Why is it so hard to understand how my stock trades?"

Now you know! Let's summarize:

- The Stock Market is the Death Star.
- Buyers and Sellers have to navigate a complex maze to find each other.
- The Stock Market is an interconnected network of exchanges and "dark pools" \$500 billion of volume (June 2020) and 12 billion shares traded - Daily; 60% on exchanges, 40% in the dark.
- There are four behaviors, not one; the biggest, Fast Trading, has the shortest time horizon.
- Reg NMS leads traders to chase prices and quotes and data as ends unto themselves.
- Fast Traders surge your price and volume when prices change direction.
- Short-selling and Risk Management are relentless, manic and rampant.
- Patterns of behavior wax and wane with mathematical precision, not headlines, fundamentals.

And all this stuff sets your price. It's not just your story.